

Corporate Finance Manager

Full-time, London office (five days a week)

About Corbett Keeling

Corbett Keeling is an independent corporate finance firm advising owner-managed, family-owned and private equity-backed businesses on company sales, mergers and acquisitions and capital raising. For more than 30 years, we've helped UK business owners achieve cash, certainty and chemistry in their transactions, typically in the £10m to £150m lower mid-market range. We bring a buyer's-eye view, strong sector insight and an international network through our Globalscope partners. More at www.corbettkeeling.com.

The role

Join a close-knit team delivering sell-side and capital raising mandates for owner-managed businesses across the UK. You'll work closely with a Deal Director, taking ownership of day-to-day transaction management while benefiting from their guidance and oversight. You'll build relationships with business owners and investors and play an active part in the growth of our boutique firm.

How we work

- We start with our PRO Review to get each client deal-ready and aligned on value and priorities
- Service is personal, honest and precise. Clients hear from us promptly and clearly
- We focus on outcomes that deliver cash, certainty and chemistry

Responsibilities

- Act as day-to-day contact for clients, ensuring they receive clear, timely advice and an exceptional level of service
- Set and drive the deal timetable from first meeting to completion
- Draft Information Memoranda and other transaction documentation
- Build and manage detailed financial models to test value and structure
- Identify and approach a comprehensive list of potential buyers to generate competitive tension
- Liaise with sector specialists, lawyers, tax and due diligence advisers, ensuring all parties stay aligned and on schedule
- Anticipate and address potential issues before they become obstacles
- Negotiate key terms on behalf of clients with the support of senior colleagues
- Oversee transaction costs, invoicing and the smooth administration of each deal
- Support new-business pitches and PRO Reviews
- Mentor analysts and contribute to improving our processes, templates and CRM

Business development and marketing

- Help convert opportunities by preparing tailored, high-quality pitches
- Build relationships with potential clients, private equity, lawyers, accountants and other referrers
- Collaborate with our sector specialists and Globalscope partners to extend our network of buyers, investors and referrers
- Contribute to PRO Reviews as a route to future mandates
- Support our marketing and outreach through events, post-deal communications, insights and clear, useful content that reflects our voice and values

About you

- Degree (2:1 or above) from a Russell Group university, plus either ACA from a Big Four firm or strong corporate finance/M&A experience from a boutique or investment bank
- At least two years' transactional experience with private companies
- Strong financial modelling, analysis and clear written communication
- Professional, proactive and collaborative with strong attention to detail
- Eligible for FCA Directory registration. We will verify and approve your fitness to advise

Our values

We take pride in the quality of our advice and the way we deliver it. We do the right thing by our clients, even when it's harder, and we expect the same integrity, clarity and care in how we work with each other.

What's on offer

- Salary in the region of £70,000 - £80,000, plus profit share
- 25 days' holiday plus bank holidays
- Direct client exposure and senior-level responsibility
- A supportive, entrepreneurial culture and room to grow

Apply

Send your CV and a short covering letter to tilly.okane@corbettkeeling.com.

Equal opportunities

We're committed to equal opportunities and welcome applications from all qualified candidates. If you need any adjustments during the process, please let us know.

Privacy notice

Any personal information you share will be used solely for recruitment purposes and handled in line with data protection law. For more details, please see our privacy policy at www.corbettkeeling.com.