

Corbett Keeling advises Arlingclose on the sale of the business to existing management

October 2021

Corbett Keeling is delighted to have advised the shareholders of Arlingclose Limited on a successful sale of the business to its existing management team. Arlingclose is an independent treasury advisory firm predominantly serving the public sector.



Founded in 1993, Arlingclose has grown steadily over the past 28 years and now advises some 200 clients, primarily local authorities and councils.

Based in the City of London, the firm prides itself on providing high quality independent financial advice on investment, borrowing, and financial management. It also offers market leading expertise on specific complex treasury related projects, such as capital financing, debt restructuring, and hedging arrangements.

Mark Pickering, CEO, led the buy-out from his fellow founding shareholders, supported by directors Mark Swallow, David Green and David Blake. All employees of Arlingclose are equity shareholders in the new structure.

Corbett Keeling advised the shareholders of Arlingclose on their exit strategy, negotiated terms, structured the management buy-out and raised finance to facilitate the transaction.

"Corbett Keeling, through our main contact Harry Knight, provided excellent service and support at each stage of the transaction, helping to ensure that the process was as smooth as possible for Arlingclose."

Mark Pickering, CEO, Arlingclose

"It was a pleasure to work with all parties at Arlingclose – the selling shareholders, the executive management team, and the wider employees – to deliver a successful transaction where everyone stands to benefit. The business has plenty of interesting opportunities ahead of it, with the whole team now participating in future growth."

Harry Knight, Corporate Finance Director, Corbett Keeling